

CLINIC CONTRACT WITH LINDSEY PARTRIDGE OF PARTRIDGE HORSE HILL



1. **AGREEMENT:** This agreement is for the service of a clinic/workshop/education (collectively called the event) provided by Lindsey Partridge.

2. **SERVICE PROVIDED:** The event can be a variety of formats that can be confirmed after discussion. For example may include a demo, discussion, simulations, private lessons, group instruction, or presentation. There is no variation in price for the different formats with the exception if you want Lindsey to bring her own horses for a demonstration. It is recommended to confirm via email the format for the service.

3. **RESPONSIBILITIES OF THE HOST:** It is highly recommended the event have an indoor location available in case there is adverse weather. Lindsey will provide services to the best of her ability given the facility provided and weather conditions. It is highly recommended to have a sound system with wireless headset so that all spectators can hear.

The host is responsible for advertising the event, receiving registration/selling tickets, ensuring the facility is adequate (washrooms, food, etc). The host may charge participants/spectators whatever fees they deem appropriate. As a general guide, Lindsey recommends charging riding participants \$150-200/day for full day clinics, \$125 for a private session, and \$25-50 to audit (watch) per day.

It is recommended to have no more than 6 people in a group at one time and if there are 5-6 people in a group to have at least 90 min blocks of instruction. 30 minutes of private instruction can be ideal for people with a specific task they would like help with.

Please confirm your format and topic/title with Lindsey before advertising.

4. **DATES OF SERVICE:** Services will be _____ (enter date(s)). You may reschedule the date with 60 days notice at no penalty. With 30-60 days notice the date may be changed for an additional \$50+HST fee. For 15-30 days notice you may change the date for an additional \$100+HST fee. For 14 day or fewer days you may not reschedule the date – if the event is canceled, the deposit is forfeited.

5. **COSTS:** Payment will be made to Lindsey Partridge via cheque, cash, or online interac payment (to PartridgeHorseHill@gmail.com). If outside of Canada you can send payment via Paypal to lindseyforkun@gmail.com. Pricing is \$600/day (up to 9hrs of work from Lindsey) for Rescue organizations or charities (regular rate is \$1000/day). To qualify the profits from the clinic must go to a rescue, adoption program, or charity otherwise regular rates apply. The half day format is not offered for a discounted rate. Add HST to the cost. A 10% deposit is required to hold your date(s). In the event Lindsey Partridge is not able to conduct your clinic (for example due to illness) you will be offered a refund or if applicable to reschedule. Please see section 4 about fees/forfeiting the deposit if the host cancels or reschedules the event.

If the host is in Canada or Australia, the costs are in Canadian dollars. If in the United States or Europe then the costs are in United States currency.

Travel costs are separate and the responsibility of the host.

Travelling:

Travel costs are based on your distance in driving time from Pontypool, Ontario. Where is this clinic hosted? _____

How far of a drive is it from Pontypool, Ontario? _____ hrs (using google maps) **Travel Cost for this Clinic:** _____

Travel costs are charged once per event. For example if you book Lindsey for 3 days in a row you pay only one travel fee but if you book Lindsey for 3 days spread out in the year and Lindsey travels 3 separate times then you pay 3 travel fees.

If you partner with another host, then you can split the travel fee. For example if you want to bring Lindsey to England and there are two farms wanting clinics on the same trip, the two different farms can split the travel cost to get Lindsey to England provided that transportation is provided to get Lindsey between the different farms once there. It is the host's responsibility to connect and decide how the travel fee will be divided if partnering. In some cases Lindsey may waive the travel fee if there are multiple clinics on the same trip, please confirm with Lindsey in advance if this applies to your clinic.

- If you are 5 or less hours from Pontypool, Ontario Lindsey will drive to your location and the travel fee will be \$100+HST.
- If you are 5-12 hours away from Pontypool, Ontario Lindsey will look at the practicality of flying versus driving. If flying, Lindsey will book the flight and the host will reimburse within 7 days via cash, cheque, paypal, or etransfer for the cost of the flight up to a maximum of \$500 (if the flight cost goes over this amount, Lindsey will pay the difference. If Lindsey decides to drive, the travel cost will be based on the time of the drive as determined by google maps.
- **Driving Costs:** 5hrs or less = \$100, 5- 8 hrs=\$350, 9-12hrs = \$550
- If you are 12+hrs from Pontypool, Ontario then Lindsey will fly. Lindsey will book the flight and the host will reimburse within 7 days via cash, cheque, paypal, or etransfer for the cost of the flight up to a maximum of \$500 for Canada/United States, \$1000 for Europe, or \$1400 for Australia (if the flight costs over that amount then Lindsey will pay the difference). Lindsey will purchase cancellation insurance so if the event is canceled the flight can be refunded. Once the flight is purchased, Lindsey will forward the receipt to the host so they know the actual amount. Lindsey will fly economy and will seek the lowest rates while flying reputable airlines.
- If Lindsey is flying in for a clinic, it is responsibility of the host to pick Lindsey up at the airport or provide a car rental/taxi.

Accommodation

- A place needs to be provided for Lindsey to stay. This can be at the host's home, hotel, bed & breakfast, or other guest home. If a hotel/accommodation needs to be booked/paid for it is the responsibility of the host. The accommodation needs to have Wi-Fi, a bathroom/shower, and bed.

Food

- Either food needs to be provided to Lindsey, or the ability (time and access) to go purchase food/prepare.

6. Everyone Wins Guarantee: In the event you confirm to host a clinic but are unable to earn enough revenue to make back your costs. Lindsey will offer you different options:

- Reschedule your clinic to a different date
- Use your deposit towards a different Harmony Horsemanship Service (virtual lesson, online course, shopping for Equipment in the Harmony Horsemanship store (not apparel as that is run through a different service))
- Offer your clinic at lower cost as a first time introductory special

Restrictions do apply: To qualify for the guarantee the host must:

- Have chosen one of the recommended two formats listed with prices set within the recommended ranges
- Have promoted the clinic by at least two means (for example two of: Facebook, flyer to local tack shops/stores, email to people in your area, newspaper ad, radio ad, sharing at a forum)
- Contact phschedule@gmail.com a minimum of 4 weeks prior to the clinic with the concern so that there is time to discuss options and further promote

Recommended pricing and typical breakdown of costs and profits:

- Host usually charge \$150 for a one day, or \$250-300 for a two day clinic
- Usually 10-12 people per day. This can be all one group learning together, or divided into smaller groups (for example two groups of 5-6 people or three groups of 3-4 people). This means about \$2500-3600 of income from participants for a two day clinic.

- Host usually charges \$25-50 per day to watch a clinic or \$50-75 to watch for a weekend. Usually clinics have 5-15 auditors which is an extra \$250-\$1125 for people watching.
- Total income for the Host typically ranges from \$2750 -\$4725. Sometimes hosts have additional fees for lunch, stalls, or other services that are arranged separately.
- Hosts are earning anywhere from \$250-\$2225 plus any extras (stall fees, selling food).

Recommended format for the clinic:*

- 8:30am – 9:45am: welcome and classroom learning
- 9:45-10am: break
- 10am – 12:30pm Ground Work or first lesson topic. This can be one group of everyone together, or divided into 2 groups for 75min each, or divided into 3 groups with 50min per group. If there are different levels it makes sense to break up the groups.
- 12:30-1:15pm lunch
- 1:15 – 2:15pm Classroom Learning, advancing the lessons learned
- 2:15-4:45pm Riding exercises. Same options for the afternoon piece – keep everyone the same or divide into groups with shorter sessions.
- 4:45-5pmish Wrap up with question and answer time.
- 5-6pm Optional demo with Lindsey and a horse (either if she is bringing her horses, or if you have a horse you want her to work with)

*You can alter the clinic format to remove the demo from 5-6 to allow more group instruction, classroom time, or offer a private lesson. As well can adjust timeline of the breaks/lunch and still fall within the Everyone Wins Guarantee – please confirm details with Lindsey of your format first though.

A Second Recommended Format: is to divide the days into different lessons that people can sign up for the topic they want – this lets you lower the cost to individuals, but means you need more people to fill the day. For example

- 8:30-10:30am: Ground work
- 10:30-12:30pm: Flat work essentials
- 12:30-1:30pm lunch
- 1:30-3:30pm Riding Obstacles
- 3:30-5:30pm Tips to Ride Bridleless
- 5:30-6pm Question and Answer
- For example someone may sign up for one or all lessons. For example \$75 per lesson, with a max of 5-6 people per lesson = \$1500-\$1800 earned to the host per day.

Our most popular topics are:

- **Creating a Calm Connection:** find those missing pieces to get your horse in better harmony with you so you can excel at everything you want to do (usually is ground work and riding work, but it can be ground work only)
- **Obstacle Mania:** learning to create a confident horse that actually wants to do obstacles like bridges, gates, etc
- **Redefining Ground Work:** discovering play and harmony through ground work – these exercises will bond you closer with your horse while maintaining respect and safety

- **Brave Jumping:** exercises to help both you and your horse be braver over jumps
- **Finding your Harmony:** discovering better balance with your horse – exercises to help you ride with relaxation

7. **LIABILITY:** The host does not hold Partridge Horse Hill, Lindsey Partridge, James Partridge, family, friends, helpers, or employees accountable for any damage(s) to the horse/pony, barn, facility, or any other damage/injury/death that may arise to human, animal, or property. PHH carries liability insurance. Lindsey Forkun, Lindsey Partridge, PHH, family, friends, and/or employees are in no way responsible for any remuneration for any damage of any kind. A liability waiver must also be completed by the host and any person who wishes to participate in activities involving horses.

8. **PICTURES AND VIDEOS:** Lindsey Partridge may use/take pictures/videos during the event for promotional purposes, training videos, blog etc.

9. **WRITTEN COMMUNICATION:** Written communication will be in the format of email, text, or written letter.

10. **SIGNATURES:** By signing this agreement you agree to these terms. The boarder/owner information is stated below:

Services From:

Lindsey Partridge, Partridge Horse Hill

531 Hwy 35, Pontypool, ON

LOA 1K0, 416-571-5914

Date: _____

Signature: _____

Host (person or organization responsible):

Name: _____

Address/Phone: _____

Date: _____

Signature: _____

Location of the event if different from the Host:

Address:

Phone:

Email:

Website: